



In Depth Financial Inventory

Name _____ Email Address: _____
 Phone: _____ City _____ State _____ Zip _____
 Employer Name _____
 Job Title: _____ # of years _____ Income \$ _____
 Spouse name: _____
 Spouse Occupation: _____ # of years _____ Income \$ _____

Savings and Retirement Account Types and Values

| Taxable Savings/ Investments | Monthly Contribution | Current Value of Account | Average Performance % |
|---------------------------------|----------------------|--------------------------|-----------------------|
| Savings Accts (Including hys) | | | |
| Stocks, Bonds, Mutual Funds | | | |
| Other Taxable Investments | | | |
| Lazy Money Accounts | | | |

| | | | |
|---|------------------------------------|--|---|
| Do you Usually get a tax Refund? | Yes I No appx how much \$ _____ | Were you aware that by Giving the government an interest free loan every year you could lose out on \$100,000+ in interest | earnings yourself though your career? Is that money you would like to leverage for yourself? YES I NO |
|---|------------------------------------|--|---|

| Tax Deferred Accounts | Monthly Contribution | Current Value of Account | Average Performance % |
|--------------------------------|----------------------|--------------------------|-----------------------|
| 401(k), 401(a) | | | |
| 403(b), 457 | | | |
| Other Pensions | | | |
| Annuities | | | |
| Inherited Real Estate | | | |
| Inherited retirement account | | | |
| IRA, Stretch IRA, SEP IRA etc. | | | |
| 529, DefC, P3 and others | | | |

| Tax-Advantaged (Tax Free) | Monthly Contribution | Current Value of Account | Average Performance % |
|---------------------------|----------------------|--------------------------|-----------------------|
| Roth IRA | | | |
| Roth 401k | | | |
| Municipal Bonds | | | |
| Cash Value Life Insurance | | | |

| Life Insurance | Death Benefit | Term Length | Monthly Cost of Benefit |
|----------------|---------------|-------------|-------------------------|
| Term - Perm | | | |
| Term - Perm | | | |
| Term - Perm | | | |

Mortgage

Do you... Rent Own but paying on mortgage Own and Paid off Mort. Interest Rate _____%

Balance of unpaid mortgage debt \$ _____ Current Estimated Value of you home \$ _____

Other Debts

Including things like credit cards, student loans, personal loans, auto loans etc; what is your total cumulative debt for everything other than your home? \$ _____ Monthly pmt on consumer debt \$ _____

Retirement Gap Recommendations

How much do you have left over from your paycheck each month? \$ _____

How much could you comfortably set aside each month for Retirement? \$ _____

What is your preferred Investing strategy? Fixed Indexed Market

“On a scale of 1-10 would your goal for this money be to get rich or to have an absolute guarantee that no matter what happened you would not end up poor forcing you to downsize your lifestyle in retirement?”

How do you want your retirement income taxed? Now (annually) Later (deferred) Never Again (Advantaged)

Other Planning You Should Be Doing

Do you already have in place:

- A living will? (follow-up question: Does it have a pour over provision?)
- Trust (is it a living revocable trust, irrevocable trust, special needs trust, or charitable remainder trust?)
- Easy Legal Plan (such as an attorney on retainer, or pre-paid legal services?)
- Debt Eliminator (a written actionable plan to pay your debt off early)

