

Derek Smith

Director of Business Insurance

Derek Smith started his insurance carrier working as a wholesaler in the Employee Benefits market. He spent several years as a Regional Director working with larger groups in the Life and Disability market. For the past 7 years Derek has been in brokerage as a consultant with Dixon Wells. His focus is working with brokers and consulting with their clients to position them with a comprehensive plan for risk management.

Derek is a Past President of the local NAIFA (National Association of Insurance and Financial Advisors) chapter in Nashville, TN, where he has been a member for 5+ years. He currently working on obtaining his Series 6/63 licenses and will begin his professional designations in the coming year.

He enjoys spending his free time with his family (Wife – Lauren, Children – Lillie, Sarah Cate & Benton) and playing golf; along with being an active member in his church and community organizations.