



Jose R. Garcia, BAS-SMAN

Office Line: 239-226-1830

JGarcia@JSAonline.com

 [Life-Made-Easy](#)

 [LinkedIn](#)

 [@jose.ins.garcia](#)

Jose Garcia is an experienced marketing executive focused on the Senior Market. He is Senior Account Executive for the Final Expense, Life & Annuity Sales Division at Jack Schroeder & Associates, LLC—a National Marketing Organization specializing in the Senior Market, and an industry leader in Medicare Sales. Jose has more than ten years of experience in the Senior Market, specializing in helping independent insurance brokers and agencies with day-to-day business support, and aiding in their efforts to cross-market additional health and life insurance solutions to their senior clients. Jose has also played an important part in the development of the JSA Life Made Easy Final Expense Sales System—a turn-key sales system that helps independent agents market, educate, fact-find, and position the best Final Expense insurance solutions to their clients.

Known for his commitment to independent brokers, their families, and their clients, Jose brings his passion and energy to every aspect of the day-to-day in the insurance business.

“We don’t just sell Medicare, we help our seniors make very important health insurance and financial decisions, during one of the most important phases of their lives. We are doing a disservice if we don’t understand the full picture of every unique client, their insurance needs, and their financial situation while on Medicare and in retirement” — Jose R. Garcia