

HAVE YOU CONSIDERED ALL YOUR OPTIONS FOR LONG-TERM CARE PROTECTION?

DO ANY OF THESE STATEMENTS APPLY TO YOU?

“I AM AWARE, BUT I DON’T KNOW WHAT TO DO.”

The cost of assistance at home, an assisted living facility or nursing home is a concern of mine. I am unsure of the options that could protect me against costly long-term care expenses.

“LTC INSURANCE IS TOO EXPENSIVE.”

I would like to protect myself against long term care expenses but the insurance premiums are too expensive.

“I’M NOT SURE THAT I WILL NEED IT.”

I would not mind paying insurance premiums if I was sure that I was going to need Long-Term care in the future, but I am concerned that I will be paying for insurance that I will never use.

Are you and your assets unprotected from the potential financial burden of long-term care? You are not alone. Many couples and individuals have spent their lives saving for retirement. Unfortunately, too many have been drastically affected financially and emotionally by caring for family members and themselves.

There are alternatives! Unlike “use it or lose it” long-term care insurance policies, there are a variety of options that allow for long-term care protection if care is needed and cash value benefits or death benefits if it is not.

If you are concerned about the potential impact long-term care and would like to understand your options, please contact me today.

Guarantees are based on the claims paying ability of the issuing company. Long Term Care Insurance or Asset based Long Term Care Insurance Products may not be suitable for all investors. Surrender charges may apply for early withdrawals and, if made prior to age 59 ½, may be subject to a 10% federal tax penalty in addition to any gains being taxed as ordinary income. Please consult with a licensed financial professional when considering your insurance options.

Not insured by FDIC/NCUA or any other government agency; not a deposit; not guaranteed by the financial institution; are subject to risks and may lose value.

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