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Reference: Mr. Stephen Mandell

To Whom It May Concern:

My name is Michael Schaffer and I worked as a Sales Consultant under Stephen Mandell at South Shore Medical Sales and Service, LLC (SSMSS) from January 2001 to December 2001. While at SSMSS, I observed Stephen develop, market, and implement Health Insurance Portability and Accountability Act (HIPAA) and Medicare/Medicaid Compliance programs.

At SSMSS our goal was to provide a roadmap for physician practices that would limit the risks of noncompliance with HIPAA and Medicare/Medicaid regulations and allow physicians to maximize profits. In the late 1990s and early 2000s, medical practices were facing large fines for not following HIPAA and Medicare/Medicaid billing protocols.

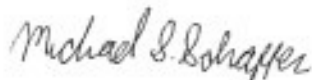
To address the liabilities that medical practices were facing, Stephen developed a paper compliance manual and billing code template using Quickbooks™ for physicians to implement at their practices. If ever audited by regulators, these products enabled physicians to have the necessary HIPAA and Medicare/Medicaid compliance documentation readily available.

When physicians purchased the compliance manual and billing templates from SSMSS, Stephen conducted in-person training sessions with their staff to assure that the HIPAA and Medicare/Medicaid compliance programs SSMSS sold them were implemented properly.

On a personal level, Stephen has had a profound influence on my career. He taught me that servicing clients is not just about selling them product, but about truly wanting to help them run successful business. The example that Stephen set for me is something I have been able to carry through what has now been a successful 14 year career in environmental consulting.

I thank you for the opportunity to share with you my experiences with SSMSS and hereby endorse Stephen for your prospective position.

Sincerely



Michael S. Schaffer